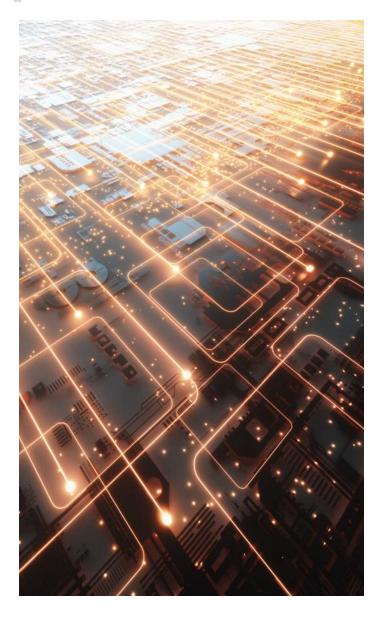# MSPs Need More Than Endpoint Security

When it comes to cybersecurity, minutes can often make the difference between containing a breach and experiencing a major attack. Bad actors know this: Studies have repeatedly shown that cyberattacks most often occur outside of normal working hours — in the evening, on weekends and during holidays. That endpoint alert at 2 in the morning could indicate that a bad actor has entered your network and is working towards causing more mayhem. However, if that alert isn't dealt with until 9 a.m., an annoying alert could become a big problem.

As an MSP, your customers rely on you for their cybersecurity needs — but you likely don't have a dedicated team of threat analysts proactively managing and mitigating cyber threats at all hours of the day and night. That's where a Managed Detection and Response (MDR) service can help. MDR brings the best of technology and human skills together to deliver advanced threat detection, threat analytics, intelligence and incident mitigation.

SonicWall, a leader in cybersecurity solutions, recently acquired Solutions Granted, a leading provider of MDR services and one of MSSP Alert's Top 250 MSSPs. Solutions Granted has long held a reputation for being a true partner to MSPs, dedicated to offering efficient solutions with no annual contracts. As part of SonicWall, the Solutions Granted team will continue defending the defenders as part of a company leading the way in empowering MSPs.

SonicWall's MDR solution, powered by Solutions Granted, offers:

- **24x7 Security Operations Center:** The SOC monitors alerts around the clock to proactively notify MSPs of potential issues and help mitigate threats. The SOC team is made up of experts who analyze patterns of behavior to identify when an alert may signal a larger attack or problem.

- **Twice-Monthly Configuration Audits:** Two times a month, the SOC team will review the configuration of all endpoints supported by an MSP and provide a letter grade, highlighting any issues and offering ways to improve. This helps avoid configuration mistakes and provides peace of mind to your customers that a third party is assessing your work.

- **No Annual Contracts:** MSPs have better things to do than negotiate long-term contracts or deal with protracted renewal cycles. Solutions Granted has always been committed to offering superior service without annual contracts, and SonicWall maintains that commitment.

- **No Minimums:** MSPs come in all sizes. Whether an MSP is supporting 100 endpoints or 10,000, it's easy to get started with SonicWall's MDR. It's also simple to scale up or down as needed based on business demand — meaning you don't have to worry about paying for extra endpoints if a customer leaves.

SonicWall's MDR service can be paired with several NGAVs (next-generation anti-virus), allowing you to select the tool that's right for your business or keep a tool you already like.

Currently supported are:

- Capture Client, SonicWall's advanced EDR solution powered by SentinelOne

- SentinelOne

- Windows Defender

- Cylance

No matter which NGAV you're using, you'll still receive the same 24x7 monitoring, threat hunting and anomaly detection from our dedicated SOC team.

Adding MDR services is a cost-effective way to enhance your cybersecurity expertise and strength, without the need for major investments in infrastructure or staff. Give your clients the added peace of mind that comes with a team of defenders proactively mitigating dangerous activity on their behalf — *before* it explodes into a major security event.

Ready to get started with MDR? Contact SonicWall today to learn how!

About SonicWall

SonicWall delivers stable, scalable, seamless cybersecurity for the hyper-distributed era and a work reality where everyone is remote, mobile and unsecure. By knowing the unknown, providing real-time visibility and enabling breakthrough economics, SonicWall closes the cybersecurity business gap for enterprises, governments and SMBs worldwide. For more information, visit www.sonicwall.com.

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